

**CEP-LSE & STANFORD MANAGEMENT PROJECT**  
**SUMMER 2010 ANALYST**

A joint research project initiative between the Center for Economic Performance, London School of Economics (LSE) and Stanford University proposes to conduct an international survey of management practices in manufacturing during the summer of 2010. This is cutting edge management and economic research and builds upon the highly successful prior LSE and Stanford management research across manufacturing and public sector which has received wide coverage in international media, policy and academic circles.<sup>1</sup>

This summer we are continuing our research and related project methodology to **manufacturing firms in France, Germany, Italy, Poland, UK, and US**. As such, we are looking to hire a number of summer analysts to work in London<sup>2</sup> for 10+ weeks from July 3<sup>rd</sup> 2010.

**Your role:**

You will be employed by and based at the Centre for Economic Performance, LSE. The project will be co-directed by an LSE Professor, a Stanford Professor, and a Harvard Professor. You will help arrange and run in-depth management practice phone interviews with a range of high-level managers in manufacturing firms across a number of countries. You will be paid a performance based salary ranging from around £300 to £550 per week, exposed to the latest management research techniques and also able to utilise aspects of the research for MBA/MSc projects.

**Who we are looking for:**

As interviews involve speaking with senior managers, previous successful applicants were MBA, MSc and PhD students. We seek people with the following attributes:

- Fluency in English, and native fluency in one of the following: French, German, Italian, or Polish<sup>3</sup>
- Ideally prior academic interests and/or management and business exposure
- Ideally an MBA, MSc or PhD in Management, Finance or Economics or related discipline, either in progress or completed
- Demonstrated interpersonal ability and motivation: obtaining interviews requires determination and resourcefulness

**Application process:**

To apply please send a one-page CV and 250 word statement<sup>4</sup> in support of your application as soon as possible (as rolling interviews will be conducted) or **no later than 30<sup>th</sup> April 2010** to "Management Project", CEP, LSE, Houghton St, London WC2A 2AE, or e-mail<sup>5</sup> Renata Lemos at [cep.managementproject@lse.ac.uk](mailto:cep.managementproject@lse.ac.uk).

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<sup>1</sup> More details on the project can be found at the website [www.worldmanagementsurvey.org](http://www.worldmanagementsurvey.org). Media coverage including the BBC, Economist, Financial Times, New York Times, Newsweek, Washington Post, policy presentations including the Bundesbank, Banque de France, Bank of England, Federal Reserve Bank and IMF, and academic presentations including Berkeley, Chicago, Harvard, MIT, NBER, Princeton, Stanford, Yale and Wharton.

<sup>2</sup> Applicants must be authorised to work in the UK until 31<sup>th</sup> October 2010.

<sup>3</sup> Native fluency means being able to run complex telephone interviews with local managers. English fluency means being able to understand complex telephone interviews with managers across UK and US, and an excellent standard of written English to transcribe and summarise the content of these.

<sup>4</sup> All attachments must be saved in PDF format or Word 2003-2007 format.

<sup>5</sup> Emails must clearly mark the subject line and ALL attachments clearly by document as follows: *Analyst Application\_ [your surname]* and attachments as *Surname\_ CV; Surname\_ Statement*.